

## beiNVENTiV's Client Corner

Clear guidance. Consistent coverage. No surprises.

### A Quick Note

We want to proactively make you aware of upcoming Microsoft licensing price changes that will take effect July 1, 2026. Below is a clear summary of some of the changes, who it impacts, and what (if anything) you need to do. ***This email was sent to our primary contacts at your organization. Please forward as appropriate to others in your organization.***

### Featured Topic | Microsoft License Pricing Changes – Effective July 1

Microsoft has announced list price increases across several Microsoft 365 plans beginning July 1, primarily impacting Microsoft 365 Business and Enterprise licenses.

Not every license is impacted. In many cases, the changes reflect additional security, management, and AI-related features now included in the plans. Microsoft has not confirmed when several new features – including additional storage and new Copilot capabilities will roll out, even though the pricing updates take effect July 1, 2026.

### Summary of Key Pricing Changes

Pricing below reflects some of the Microsoft list pricing effective July 1. These changes apply at renewal or when new licenses are added.

Product	Current Price	New Price (7/1)	Who It Impacts
Microsoft 365 Business Basic	\$6.00	\$7.00	Small businesses
Microsoft 365 Business Standard	\$12.50	\$14.00	Most SMB users
Office 365 E3	\$23.00	\$26.00	Enterprise users
Microsoft 365 E3	\$36.00	\$39.00	Enterprise users
Microsoft 365 E5	\$57.00	\$60.00	Enterprise users

### What This Means

- If you're mid-term: your pricing **does not change** until renewal.
- If you add licenses on or after July 1: new licenses will be at the new Microsoft list price ***unless added to an existing contract.***
- If you're renewing after July 1: renewals will reflect updated pricing.

You do not need to take action unless you're renewing soon and concerned about the price increase; or plan to add new licenses.

### We're Here to Help

If you'd like to understand how this impacts your specific licenses or want to review options ahead of renewal, just reply to this email and we'll walk through it together.

### Did You Know?

beiNVENTiV is pleased to continue to offer you comprehensive training on Microsoft 365 productivity tools, including SharePoint, Teams, OneDrive, Outlook, and other Office apps. Our goal

is to ensure you and your team can fully leverage these powerful tools to enhance collaboration, streamline workflows, and boost productivity.

**Training can include; but is not limited to:**

- Generic overview of ALL M365 apps available to users.
- **Teams/SharePoint/OneDrive** – syncing, collaboration, group inbox & calendar, sharing files, navigation, learn how they all work together.
- **Teams/SharePoint** - syncing, saving files, sharing files, adding tabs to channels, group inbox & calendar.
- **OneDrive/SharePoint** - syncing, saving files, accessing all document libraries, sharing files, group inbox & calendar.
- **Teams** - accessing files, sharing files, channel collaboration, adding connectors, meetings & recordings.
- **M365 Teams/SharePoint Admin training** - where Team owners can learn how to manage their members and content.
- **Cybersecurity training** - awareness and secure use of technology.

We encourage you to take advantage of these training courses to maximize the benefits of Microsoft 365. If training would be helpful for your team, let us know and we'll discuss options that make sense for your organization.

If you have **Computer Complete Care (CCC)** with us, this training is included in your service. Thank you for your continued partnership.

Best regards,

Jeff Fantalis | [beiNVENTiV](http://www.beiNVENTiV.com) | direct 720.999.3199 | main 800.860.0984 | <http://www.beiNVENTiV.com>  
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